

## REQUEST FOR EXPRESSION OF INTEREST

REoI No. *BCCI/GAD/AFD/ (PRO)-01/2022/538*

Project Name: “HR Capacity Development Program for Private sector funded under TSF”  
Procuring Agency: *Business Support Department, Bhutan Chamber of Commerce & Industry*



Title of Consulting Services:  
**National Trainer for Technician in Shoe Repair and Maintenance**

## INVITATION FOR EXPRESSION OF INTEREST

**BCCI/GAD/AFD/(PRO)-01/2022/538**

**2022-01-07**

The **Business Support Department, BCCI Secretariat** invites expression of interest to provide the following consulting services: The Bhutan Chamber of Commerce and Industry (BCCI) since its inception has been supporting the HR development need in the private sector. The BCCI has been organizing the training program in various fields as per the need, both In-country and Ex-country collaborating various stakeholders and organizations. The service demand for the shoe repair is emerging almost in all towns and with pandemic; the service delivery is becoming much difficult. This has also scope for the interested parties to venture into shoe repairing business. More details on the services are provided in the Terms of Reference.

An Individual Consultant will be selected as per the procedures described in this REoI, in accordance with Procurement Rules and Regulations in force of the Royal Government of Bhutan

The EoIs are to be submitted at the latest by **January 17,2022 at 2:30 pm.**

The procedural requirements for responding to this invitation are provided in the complete REoI document, which includes the following:

Section1: Instructions to Consultants

Section 2: StandardForms

Section 3: Terms of Reference

Address for response/ Address of Procuring Agency:

**Head**  
**Business Support Department (BSD)**  
**BCCI Secretariat**  
**Doebum Lam, Chubachu, Thimphu.**

Yours sincerely,



**Head, Administrative & Finance Division**  
**BCCI Secretariat**  
**Doebum Lam, Chubachu**

## SECTION 1: INSTRUCTIONS TO CONSULTANT

- 1. Scope of assignment** 1.1 The Employer has received a budget from the Royal Government of Bhutan under Transitional Trade Support Facility (TTSF) Project and intends to select an Individual Consultant for the specific assignment as specified in the Terms of Reference in Section 4.
- 2. Qualifications of the Consultant** 2.1 Prospective Individuals shall demonstrate in their EoI that they meet the required qualifications and experiences and are fully capable of carrying out the assignment.
- 3. Conflict of Interest** 3.1 The Consultant shall hold the Procuring Agency's interests paramount, without any consideration for future work, and strictly avoid conflict with other assignments or its own corporate interests. For this purpose, the provisions of the Procurement Rules and Regulations on Conflict of Interest shall apply.
- 4. Unfair Advantage** 4.1 If a Consultant could derive a competitive advantage from having provided Consulting Services related to the assignment in question, the Procuring Agency shall make available to all Consultants together with this REoI all information that would in that respect give such Consultant any competitive advantage over competing Consultants.
- 5. Fraud and Corruption** 5.1 It is RGOB policy to require that consultants, observe the highest standard of ethics during the procurement and execution of contracts. In addition, as a condition of admission to eligibility, the consultant shall execute and attach to their Proposals an Integrity Pact Statement in the form provided in **Form 4 of Section 3**.
- 6. Preparation of EoI** 6.1 EoI shall be typed or written in indelible ink in English language and shall be signed by the Consultant. Consultants are required to complete the following Forms:  
(a) Form 1: Submission of Expression of Interest;  
(b) Form 2: CV of the Consultant; and  
(c) Form 3: Integrity Pact
- 7. Submission of EoI** 7.1 The prospective Consultant can deliver their EoI by hand or courier service to the address mentioned in the REoI. The consultant is advised that the EoI shall be properly sealed in envelopes addressed to the Procuring Agency as mentioned in the REoI advertisement and bear the name & address of the consultant as well as the name of the assignment.
- 7.2 The closing date for submission of EoI is *January 17, 2022* up to *2:30 p.m.* EoI must be submitted within this deadline. Any EoI received after the deadline for submission of EoI shall be declared late, and returned unopened to the Consultant.

7.3 EoI may be modified or substituted before the deadline for submission

7.4 The Procuring Agency may at its sole discretion, extend the deadline for submission of EoI.

7.5 At any time prior to the deadline for submission of EoI the Procuring Agency for any reason or on its own initiative may revise the REoI Document by issuing an Addendum which shall form an integral part of the Document.

## 8. Evaluation of EoI

8.1 Suitability of the Consultant shall be evaluated on the basis of criteria specified in the sub clause 8.2

8.2 The points to be given under each of the evaluation Criteria are:

<b>Criteria</b>	<b>Points</b>
Relevant academic qualification	35 points
Consultant's relevant experience for number of assignments carried out in the related fields (Result-Based Management Planning Framework, Strategic Framework, Monitoring & Evaluation Framework)	50 points
Relevant Training & Skill	15 points
<b>Total points:</b>	<b>100 points</b>

8.3 Immediately after the closing date and time for submission the Procuring Agency shall open all EoI documents, including any substitutions accompanied by a properly authorized substitution notice.

8.4 Following the opening of the EoI, and until the Contract is signed, no Consultant shall make any unsolicited communication to the Procuring Agency. Such an attempt to influence the Procuring Agency in its decisions on the examination, evaluation, and comparison of either the EoI or Contract award may result in the rejection of the EoI.

8.5 After the evaluation, the highest-ranked Consultant shall be asked to submit a financial proposal, which shall be subject to negotiation. The financial proposal shall be Submitted as per the Form 3 provided in Section 3.

**9. Negotiations** 9.1 The first-ranked Consultant shall then be invited for negotiations. If negotiations fail, the Procuring Agency shall inform the Consultant in writing of the reasons for termination of the negotiations and then shall invite the Consultant who's EoI was ranked second to negotiate a Contract. Once negotiations commence with the second ranked Consultant the Procuring Agency shall not reopen the earlier negotiations.

92 During negotiations, the Procuring Agency and the Consultant shall finalize the "Terms of Reference", work schedule, logistics and reporting schedule etc. These documents shall then be incorporated into the Contract as Description of Services"

93 The Financial negotiations will involve the remuneration and other reimbursable cost to be paid to the Consultant.

94 Negotiation will conclude with a review of the draft Contract. To complete negotiations, the Procuring Agency and the Consultant will finalize the agreed Contract.

**10. Award of Contract**

10.1 The Procuring Agency shall award the Contract to the selected Consultant, and:

- (a) as soon as possible notify unsuccessful Consultants, and
- (b) publish a notification of award on the Employer's website.

10.2 The notification to all unsuccessful Consultants, and the notification on the Employer's website, shall include the following information:

- a. the assignment reference number;
- b. the name of the winning Consultant and total price it offered; and
- c. the date of the award decision.

10.3 Following the decision to award the Contract to the selected Consultant, the parties shall enter into a written Contract binding on both parties. The Contract shall be compatible with the Applicable Laws of Bhutan. The Contract shall be signed by the duly authorized representatives of the parties and shall bear the date of signature.

10.4 Where both the parties do not sign the Contract simultaneously,

(a) The Procuring Agency shall send to the selected Consultant two original copies of (1) the full agreed Contract and (2) the letter of acceptance (notification of award), each signed by its duly authorized representative together with the date of signature;

(b) The letter of acceptance shall indicate the deadline by which it must be accepted, which shall not be more than 15 days from the date of its receipt by the Consultant;

(c) The Consultant, if he agrees to conclude the Contract, shall sign and date all original copies of the Contract and the letter of acceptance and return one copy of each to the Procuring Agency before the expiry of the deadline indicated in the letter of acceptance;

(d) In case the selected Consultant fails to sign the Contract agreement within the deadline specified in the letter of acceptance the Procuring Agency may negotiate with the second ranked Consultant.

10.5 The Consultant is expected to commence the assignment soon after signing of contract agreement at Thimphu. The duration of the contract shall be for 90 *[calendar] days* from the date of commencement.

## **SECTION II: STANDARD FORMS**

The standard forms are provided to guide the Consultant to prepare for the submission of the Expression of Interest:

FORM-1	Expression of Interests submissionform
FORM-2	Consultant's CurriculumVitae
FORM-3	Remuneration andReimbursable
FORM-4	IntegrityPact

**FORM 1A: Expression of Interest Submission Form**

Date:

To:

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*[Address of Procuring Agency]*

Dear Sir/Madam:

I, hereby submit my EoI to provide the consulting Services for [Insert title of assignment] in strict accordance with your Request for EoI dated [dd/mm/yy].

I declare that I was not associated, nor have been associated in the past, directly or indirectly, with a Consultant or any other entity that has prepared the design, specifications and others documents in accordance with Clause 3.

I have not been declared ineligible by the Royal Government of Bhutan on charges of engaging in corrupt, fraudulent, collusive or coercive practices in accordance with Clause 5.

If selected, I undertake to commence the consulting Services for the assignment not later than the date indicated in Clause 10.5.

I understand that the Procuring Agency reserves the right to accept or reject any EoI at any time prior to contract award.

Yours Sincerely,

Signature:

Name:

Address:

Tel:

Attachment: *[List attachments]*



## Form 1B- Consultant's Information Sheet

### A. Consulting Services Data

<i>Name of the consulting services</i>	
<i>Assignment (Brief Description)</i>	

### B. Consultant Data

<i>Name</i>	
<i>Country of Nationality</i>	
<i>Address of consultant</i>	
<i>E-mail and contact No. of consultant</i>	

### C. Assignment Specific Qualifications and Experience

<p><i>* Assignment Specific Experience (Provide information demonstrating your ability, skills and experience to undertake advertised assignment and deliver inputs/ outputs required under the TOR-add additional sheet if required)</i></p>
<p><i>* Please provide summary of your qualifications and attach your Curriculum Vitae (CV)***</i></p>

### D. Eligibility Declaration

I, the undersigned, certify to the best of my knowledge and belief

- The CV I attached correctly describes my qualifications and my experience
- I am not part of the team who wrote the terms of reference for this consulting services assignment.
- I have not been convicted of an offense or crime related to theft, corruption or fraud.
- I understand that it is my obligation to notify Procuring Agency should I become ineligible to work with.
- I understand that it is my obligation to notify the Procuring Agency, or should I be convicted of an offense related to theft, corruption or fraud.

Completed by (Name)	
Date (dd/mm/yyyy)	

## FORM 2- Curriculum Vitae (CV) of the Consultant

1. Name [Insert fullname]:

2. Date of Birth:                      Nationality:

3. Education [Indicate college/university and other specialized education of staff member, giving names of institutions, degrees obtained, and dates of obtainment]:

4. Membership of Professional Associations:

5. Other Training [Indicate professional training relevant to the project]:

6. Countries of Work: [List countries where staff has worked in the last ten years]:

7. Languages [For each language indicate proficiency: good, fair, or poor in speaking, reading, and writing]:

8. Employment Record [Starting with present position, list in reverse order every employment held by staff member since graduation, giving for each employment (see format here below): dates of employment, name of employing organization, positions held.]:

From [Year]:                      To [Year]:

Employer:

Positions held:

9. Work Undertaken that Best Illustrates Capability to Handle the Tasks Assigned  
[Among the assignments in which the staff has been involved, indicate the following information for those assignments that best illustrate staff capability to handle the tasks listed under point 11.

Name of assignment or project:

Year:

Location:

Procuring Agency or Procuring Agency:

Main project features:

Positions held: Activities performed.

Note: Attach the work experience certificates.

10. Declaration:

I, the undersigned, declare that to the best of my knowledge and belief, this CV correctly describes me, my qualifications and my experience. I understand that any willful misstatement herein may lead to my disqualification or dismissal, if engaged.

Date:

[Name & Signature of the consultant]

Day/Month/Year

### FORM 3- Remuneration and Reimbursable

The highest ranked Consultant shall be asked to submit this form after the evaluation of the EoI. After negotiations, Remuneration & Reimbursable will be part of the total cost as per agreed deliverables in the contract.

(1) Remuneration

Rate (per month/ per day)	Time spent (person-months)	Total
		Sub-Total (1)

(2) Reimbursable

Item	Unit	Qty	Rate	Total
(a) Per diem				
(a) Travel cost				
(c) Visas, resident permits, airport taxes and incidental travel costs (at cost)				
				Sub-total (2)

Total Cost: Sub-Total (1) + Sub-Total (2) =...

### Consultants' Representations Regarding Costs and Charges

I, hereby confirm that the basic salary indicated in the contract are taken from my payroll records and reflect the current salary rate exempt taxes and which have not been raised other than within the normal annual salary increase anticipated due to inflation, etc. If required I can provide the relevant copies of the latest contract papers upon which the rates are based.

(Name, Signature and date)

## TERMS OF REFERENCE

### National Trainer for Technician in Shoe Repair and Maintenance

**Post title:** National Trainer for Technician in Shoe Repair and Maintenance (Individual)

**Project Name:** HR Capacity Development Program for Private sector funded under TSF project

**Tentative place and date of Assignment:**

Venue	Dzongkhag	Date of Assignment	Participants
BCCI, Conference hall, Thimphu	Thimphu	December 2021-February 2022	Maximum 10

#### 1. Background

The Bhutan Chamber of Commerce and Industry (BCCI) since its inception has been supporting the HR development need in the private sector. The BCCI has been organizing the training program in various fields as per the need, both In-country and Ex-country collaborating various stakeholders and organizations.

The service demand for the shoe repair is emerging almost in all towns and with pandemic; the service delivery is becoming much difficult. This has also scope for the interested parties to venture into shoe repairing business.

This program was also requested by the BCCI regional office Mongar.

#### .2. Objective

The main objective is to enhance the skills in repair and maintenance of shoes and overcome the expert shortage

#### 3. Scope of Work

- Deliver training program on repair and maintenance of shoe for 10 days.
- Other arrangement including training materials and equipment's etc. will be arranged by trainer and also the resources supplier should be connected with trainees for start of business.

#### 4. Who Can Submit the Proposal?

1. The certified or experienced on repair and maintenance of shoe. Experienced on similar assignment will be an added advantage

#### 5. Key duties and responsibilities-training provider

The successful training provider, on receipt of the work order and signing up of the contract agreement with the BCCI must:

1. Ensure that training is delivered as per the training plan and training content submitted
  2. Ensure that training is conducted from Monday to Saturday with 1-hour break for lunch and 15minutes break each for morning and evening tea;
  3. Ensure effective monitoring mechanism during training delivery, through program briefing
  4. Communicate to the program coordinator/program manager on the status of the training; and
  5. Submission of complete training report to BCCI head office on completion of the training program.
  6. Set up adequate training equipment, facility and materials at the training venue.
1. Make training resources (trainers, course content, training equipment/materials) available for the training in timely manner;
  2. Ensure effective monitoring mechanism during training delivery, through program briefing, maintain daily attendance

## **6. Roles and Responsibilities of BCCI**

BCCI shall:

1. Sign the contract agreement;
2. Shall arrange the training venue at BCCI Conference hall
3. Shall arrange 2 times tea and the lunch a day
4. Collect BCCI-HRD forms along with the documents mentioned in the form and retain with BCCI after completion of the training program with the training report.
5. Ensure that training is delivered as per the training plan and training content
6. Ensure that training is conducted from Monday to Saturday with 1-hour break for lunch and 15minutes break each for morning and evening tea;
7. Logistic arrangement (lunch and 2 times tea)
8. Announce training areas and details of eligibility for the prospective trainees;
9. Commence mobilization and selection of appropriate applicants
10. Verify and approve trainees selected for the program;
11. Make payment to the training service providers the training cost as per the payment terms defined in this TOR;
12. Conduct Monitoring of the Training Program and provide necessary feedback; and
13. Conduct Assessment of Learning Outcome at the end of the training.
14. Arrange logistics, 2 times tea and the working lunch
15. Be the media spoke person for the program

## **7. Reporting and Coordination**

The training firm will report directly to the Head, Business Support Department, BCCI and liaise closely until such time that the training program is conducted successfully and final

## **8. Eligibility Criteria for Trainees**

The trainees enrolled for training should fulfill the following requirements:

1. Youth or be currently working in shoe repairing business
2. the business is member of BCCI if working in shoe repairing business
3. Have valid Citizenship Identity card (CID);

The selected candidates must successfully complete the training and preference will be given to first come first basis.

## **9. Team Composition and Qualifications Requirement of Key Experts**

**1. Expertise/trainers-** Qualification with practically knowledgeable and experienced personnel/expertise. Expedites who have also facilitated as the trainer/resource person with the similar assignment will be an added advantage

### 10. Proposal and evaluation

The evaluation will be based on the proposal submitted by the bidder. The bidder should submit both the technical as well as the financial proposal.

The proposal must include detailed description of approaches and methodologies and daily work plan, CV of the experts (trainer) and financials.

Evaluation Criteria	Weight	Max. Point
<b>Technical</b> <ul style="list-style-type: none"><li>• Education qualification</li><li>• Experience as a trainer</li><li>• Work Plan &amp; Methodology</li></ul>	100	20 60 20

### 11. Contract Duration

The form of Contract used will be Time-Based Contract. In general, the Contract duration for the program will be 10 working days.

### 12. Payment Schedule

Payment Schedule	Milestone	Payment
Part 1 payment	After Signing of Contact	60% of the payment. <i>Documents required: Forwarding letter, and invoice.</i>
Part 2 payment	After completion of the training program	40% of the training cost (final payment) will be based on the result of the Learning outcome assessed through feedback collected from all candidates at the end of the training. The full final payment will be based on the learning outcome and feedback by the trainees.  <i>Documents required: Training completion report</i>

### 13. Travel

The overall cost for the whole duration of the training including the transportation and related cost should be include with the financial proposal

### 14. Other matters

The BCCI retains its right to accept or reject the proposals without any reasons and cancel the procurement services, if it deems so.